

Strong Interest Inventory®

Profile with Interpretive Report & Skills Confidence Inventory Profile

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Report prepared for MARTIN SAMPLE
April 1, 2020

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HOW THE STRONG CAN HELP YOU

The Strong Interest Inventory® instrument is a powerful tool that can help you make satisfying decisions about your career and education. Whether you are just starting out in your career, thinking about a change, or considering education options for career preparation, you can benefit from the wealth of information reflected in your Strong results. Understanding your Strong Profile can help you identify a career focus and begin your career planning and exploration process.

Keep in mind that the *Strong* measures interests, not skills or abilities, and that the results can help guide you toward rewarding careers, work activities, education programs, and leisure activities—all based on your interests. As you review your Profile, remember that managing your career is not a one-time decision but a series of decisions made over your lifetime.

HOW YOU WILL BENEFIT

The Strong can be a valuable tool in helping you identify your interests, enabling you to

- Achieve satisfaction in your work
- . Identify career options consistent with your interests
- Choose appropriate education and training relevant to your interests
- · Maintain balance between your work and leisure activities
- Understand aspects of your personality most closely associated with your interests
- · Determine your preferred learning environments
- Learn about your preferences for leadership, risk taking, and teamwork
- Use interests in shaping your career direction
- Decide on a focus for the future
- Direct your own career exploration at various stages in your life

HOW YOUR RESULTS ARE ORGANIZED

Section 1. General Occupational Themes

Describes your interests, work activities, potential skills, and personal values in six broad areas: Realistic (R), Investigative (I), Artistic (A), Social (S), Enterprising (E), and Conventional (C).

Section 2. Basic Interest Scales

Identifies specific interest areas within the six General Occupational Themes, indicating areas likely to be most motivating and rewarding for you.

Section 3. Occupational Scales

Compares your likes and dislikes with those of people who are satisfied working in various occupations, indicating your likely compatibility of interests.

Section 4. Personal Style Scales

Describes preferences related to work style, learning, leadership, risk taking, and teamwork, providing insight into work and education environments most likely to fit you best.

Section 5. Profile Summary

Provides a graphic snapshot of Profile results for immediate, easy reference.

Section 6. Response Summary

Summarizes your responses within each category of Strong items, providing data useful to your career professional.

Note to professional: Check the Response Summary in section 6 of the Profile before beginning your interpretation.

GENERAL OCCUPATIONAL THEMES

SECTION 1

The General Occupational Themes (GOTs) measure six broad interest patterns that can be used to describe your work personality. Most people's interests are reflected by two or three Themes, combined to form a cluster of interests. Work activities, potential skills, and values can also be classified into these six Themes. This provides a direct link between your interests and the career and education possibilities likely to be most meaningful to you.

Your *standard scores* are based on the average scores of a combined group of working adults. However, because research shows that men and women tend to respond differently in these areas, your *interest levels* (Very Little, Little, Moderate, High, Very High) were determined by comparing your scores against the average scores for your gender.

THEME DESCRIPTIONS

THEME	CODE	INTERESTS	WORK ACTIVITIES	POTENTIAL SKILLS	VALUES
Enterprising	E	Business, politics, leadership, entrepreneurship	Selling, managing, persuading, marketing	Verbal ability, ability to motivate and direct others	Risk taking, status, competition, influence
Social	s	People, teamwork, helping, community service	Teaching, caring for people, counseling, training employees	People skills, verbal ability, listening, showing understanding	Cooperation, generosity, service to others
Realistic	R	Machines, computer networks, athletics, working outdoors	Operating equipment, using tools, building, repairing, providing security	Mechanical ingenuity and dexterity, physical coordination	Tradition, practicality, common sense
Conventional	С	Organization, data management, accounting, investing, information systems	Setting up procedures and systems, organizing, keeping records, developing computer applications	Ability to work with numbers, data analysis, finances, attention to detail	Accuracy, stability, efficiency
Investigative	1	Science, medicine, mathematics, research	Performing lab work, solving abstract problems, conducting research	Mathematical ability, researching, writing, analyzing	Independence, curiosity, learning
Artistic	Α	Self-expression, art appreciation, communication, culture	Composing music, performing, writing, creating visual art	Creativity, musical ability, artistic expression	Beauty, originality, independence, imagination

YOUR HIGHEST THEMES	YOUR THEME CODE
Enterprising, Social, Realistic	ESR

THEME	CODE STANDARD SCORE & INTEREST LEVEL 30 40 50 10 10 10						STD SCORE
A CONTRACTOR OF THE PARTY OF TH	10000	30	40	50	10	.00	1,511,05-516
Enterprising	E				HIGH		63
Social	S				HOI		58
Realistic	R			MODERATE			55
Conventional	C =		SHILE				40
Investigative	1	_	UPPLE				40
Artistic	Α	- 11	mild.				37

The charts above display your GOT results in descending order, from your highest to least level of interest. Referring to the Theme descriptions provided, determine how well your results fit for you. Do your highest Themes ring true? Look at your next highest level of interest and ask yourself the same question. You may wish to highlight the Theme descriptions above that seem to fit you best.

BASIC INTEREST SCALES

SECTION 2

The Basic Interest Scales represent specific interest areas that often point to work activities, projects, course work, and leisure activities that are personally motivating and rewarding. As with the General Occupational Themes, your interest levels (Very Little, Little, Moderate, High, Very High) were determined by comparing your scores against the average scores for your gender.

As you review your results in the charts below, note your top interest areas and your areas of least interest, and think about how they relate to your work, educational, and leisure activities. Take time to consider any top interest areas that are not currently part of your work or lifestyle and think about how you might be able to incorporate them into your plans.

YOUR TOP FIVE INTEREST AREAS

- 1. Sales (E)
- 2. Management (E)
- 3. Social Sciences (S)
- 4. Politics & Public Speaking (E)
- 5. Marketing & Advertising (E)

Areas of Least Interest

Culinary Arts (A)

Visual Arts & Design (A)

Programming & Information Systems (C)

	500	
	G -	

BASIC INTEREST SCALE	STO SCORE & INTEREST LEVEL	SCORE
Sales	Wil	n
Management	H	63
Politics & Public Speaking	13	61
Marketing & Advertising	100	60
Law	- *	57
Entregreneurship	M	51

SOCIAL - High

BASIC INTEREST SCALE	STO SCORE & INTEREST LEVEL 30 40 50 80 70	SCORE
Social Sciences	**	.62
Human Resources & Training		59
Teaching & Education	w	58
Counseling & Helping	М	52
Healthcare Services	M	51
Religion & Spirituality	M	- 51

REALISTIC - Moderate

BASIC INTEREST SCALE	STO SCORE & INTEREST LEVEL 33 61 76 60 75		
Amietics	1.0	61	
Mechanics & Construction		57	
Protective Services	-M	52	
Nature & Agriculture	M	50	
Military	L.	47	
Computer Hardware & Electronics	Vt.	40	

CONVENTIONAL - Little

BASIC INTEREST SCALE	STO SCORE & INTEREST LEVEL 30 40 10 00 70	SCORE	
nance & levesting			
Taxes & Accounting		48	
Office Management		38	
Programming & Information Systems	A. S.	38	

INVESTIGATIVE - Little

BASIC INTEREST SCALE	STO SCORE & INTEREST LEVEL 30 40 50 60 70	STO SCORE
Mathematics	The second second	51
Research		42
Science	15 E	40
Medical Science	CONTROL OF THE PARTY OF THE PAR	29

ARTISTIC - Little

BASIC INTEREST SCALE	STD SCORE & INTEREST LEVEL 70 40 50 60 70	STO
Writing & Mass Communication	1.	40
Performing Arts		38
Visual Arts & Design	VL.	36
Culinary Arts	HILL	33

OCCUPATIONAL SCALES

SECTION 3

This section highlights your Profile results on the Occupational Scales of the *Strong*. On the following pages you will find your scores for 130 occupations. The 10 occupations most closely aligned with your interests are listed in the summary chart below. Keep in mind that the occupations listed in your Profile results are just *some* of the many occupations linked to your interests that you might want to consider. They do not indicate those you "should" pursue. It is helpful to think of each occupation as a single example of a much larger group of occupational titles to consider.

Your score on an Occupational Scale shows how similar your interests are to those of people of your gender who have been working in, and are satisfied with, that occupation. The higher your score, the more likes and dislikes you share with those individuals. The Theme codes associated with each occupation indicate the GOTs most commonly found among people employed in that occupation. You can review your top occupations to see what Theme codes recur and then explore additional occupational titles not included on the *Strong* that have one or more of these Theme letters in common.

YOUR TOP TEN STRONG OCCUPATIONS Occupations of Dissimilar Interest 1. Life Insurance Agent (E) Physicist (IRA) 2. Buyer (EC) Medical Illustrator (AIR) 3. Loan Officer/Counselor (E) Mathematician (ICA) 4. Operations Manager (ER) Chemist (IR) 5. Parks & Recreation Manager (SE) Reporter (A) 6. Special Education Teacher (SEA) 7. Credit Manager (CE) 8. Realtor (E) 9. Top Executive, Business/Finance (E) 10. Florist (EAC)

As you read through your Occupational Scales results on this and the following pages, note the names of those occupations for which you scored "Similar." Those are the occupations you might want to explore first. Also consider exploring occupations on which you scored in the midrange, since you have some likes and dislikes in common with people in those occupations. You might also consider occupations of least interest or for which you scored "Dissimilar"; however, keep in mind that you are likely to have little in common with people in these types of work and probably would contribute to such occupations in a unique way. Your career professional can guide you further in the career exploration process.

Click the name of any of the occupations in your top ten list above to visit the O*NET** database (http://www.onetonline.org)
and see a summary description of that occupation. Learn about occupations by visiting reputable Web sites such as O*NET. You
can also find career information in a public library, in the career library of a college or university near you, or in a professional
career center or state or local government job agency. Supplement your research by talking to people who are working in the
occupations you are considering. These people can describe their day-to-day work and tell you what they like and dislike about
the occupation.

ENTERPRISING — Selling, Managing, Persuading

THEME CODE	OCCUPATIONAL SCALE	DISSIMILAR 10 15 20	MIDRANGE 30 40	SIMILAR 50 55 60	STD SCORE
Е	Life Insurance Agent				66
EC	Buyer				62
Е	Loan Officer/Counselor				61
ER	Operations Manager				61
Е	Realtor				58
Е	Top Executive, Business/Finance				58
EAC	Florist				57
Е	Sales Manager				57
ECR	Purchasing Agent				56
ESR	Human Resources Specialist				55
Е	Securities Sales Agent				55
Е	Marketing Manager				54
ER	Technical Sales Representative				53
Е	Wholesale Sales Representative				53
ECS	Facilities Manager				52
ER	Optician				52
Е	Personal Financial Advisor				52
ECR	Restaurant Manager				52
ESA	Elected Public Official				39
EAS	Flight Attendant				37
ER	Chef				33
EAR	Bartender				26
EA	Cosmetologist				22

SOCIAL — Helping, Instructing, Caregiving

THEME CODE	OCCUPATIONAL SCALE	DISSIMILAR 10 15 20	MIDRANGE 30 40	SIMILAR 50 55 60	STD SCORE
SE	Parks & Recreation Manager				60
SEA	Special Education Teacher				60
SER	Human Resources Manager				55
S	Career Counselor				54
S	Middle School Teacher				53
SEC	School Administrator				52
SA	University Administrator				52
SAE	Training & Development Specialist				51
SE	School Counselor				50
S	Community Service Director				47
S	Instructional Coordinator				46
S	Secondary School Teacher			I	45
S	Mental Health Counselor				43
SRA	Rehabilitation Counselor				43
S	Elementary School Teacher				42
SAR	Recreation Therapist				42
SA	Social Worker				40
S	Religious/Spiritual Leader				39
SA	Occupational Therapist				33
SIR	Athletic Trainer				30
SIR	Physical Therapist				29
SAI	Registered Nurse				29
SA	Speech Pathologist				27
SEC	Dietitian				19

Similar results (40 and above)

You share interests with men in that occupation and probably would enjoy the work.

Midrange results (30-39)

You share some interests with men in that occupation and probably would enjoy some of the work.

Dissimilar results (29 and below)

You share few interests with men in that occupation and probably would not enjoy the work.

For more information about any of these occupations, visit 0*NET™ online at http://www.onetonline.org

REALISTIC — Building, Repairing, Working Outdoors

THEME CODE	OCCUPATIONAL SCALE	DISSIMILAR 10 15 20	MIDRANGE 30 40	SIMILAR 50 55 60	STD SCORE
R	Law Enforcement Officer				52
REC	Management Analyst				50
RCE	Production Worker				47
RC	Farmer/Rancher				46
RCE	Military Enlisted				44
RSE	Vocational Agriculture Teacher				43
RE	Landscape/Grounds Manager				42
REC	Military Officer				42
RI	Radiologic Technologist				41
R	Automobile Mechanic				38
RI	Emergency Medical Technician				37
RIC	Electrician				36
RI	Firefighter				34
REI	Horticulturist				33
RC	Computer & IS Manager				32
RIC	Computer/Mathematics Manager				30
RI	Engineer				27
RI	Forester				24
REA	Carpenter				23
RCI	Computer Systems Analyst				23
RIC	Engineering Technician				22
RIC	Software Developer				20
RIC	Computer Programmer				17
RCI	Technical Support Specialist				17
RIC	Network Administrator				13

CONVENTIONAL — Accounting, Organizing, Processing Data

THEME CODE	OCCUPATIONAL SCALE	DISSIMILAR 10 15 20	MIDRANGE 30 40	SIMILAR 50 55 60	STD Score
CE	Credit Manager				59
CRE	Business/Finance Supervisor				52
CRE	Financial Analyst				49
CES	Business Education Teacher				48
CRE	Accountant				46
CA	Paralegal				46
CES	Nursing Home Administrator				45
С	Auditor				44
CRE	Financial Manager				43
CR	Customer Service Representative				42
CES	Food Service Manager				37
CSR	Administrative Assistant				35
С	Health Information Specialist				29
CIS	Mathematics Teacher				21
CI	Actuary				7

Similar results (40 and above)

You share interests with men in that occupation and probably would enjoy the work.

Midrange results (30-39)

You share some interests with men in that occupation and probably would enjoy some of the work.

Dissimilar results (29 and below)

You share few interests with men in that occupation and probably would not enjoy the work.

For more information about any of these occupations, visit 0*NET™ online at http://www.onetonline.org

INVESTIGATIVE — Researching, Analyzing, Inquiring

THEME CODE	OCCUPATIONAL SCALE	DISSIMILAR 10 15 20	MIDRANGE 30 40	SIMILAR 50 55 60	STD SCORE
ISA	Chiropractor				33
ICE	Pharmacist				26
IRC	R&D Manager				12
IRE	Medical Technician				11
IR	Optometrist				9
IRC	Medical Technologist				8
IRS	Science Teacher				8
ı	University Faculty Member				7
IRS	Respiratory Therapist				6
IR	Dentist				3
IAS	Psychologist	1			2
IA	Geographer)			-1
ICR	Computer Scientist				-3
IR	Veterinarian	j			-3
IAR	Physician	i			-4
IA	Biologist				-5
IRA	Geologist				-5
IR	Chemist	į			-13
ICA	Mathematician	j			-13
IRA	Physicist	i			-39

ARTISTIC — Creating or Enjoying Art, Drama, Music, Writing

THEME CODE	OCCUPATIONAL SCALE	DISSIMILAR 10 15 20	MIDRANGE 30 40	SIMILAR 50 55 60	STD SCORE
ASE	Public Administrator				42
ARE	Attorney				37
AE	Public Relations Director				30
ΑI	Urban & Regional Planner				30
ΑE	Advertising Account Manager				29
А	Arts/Entertainment Manager				29
ΑE	Interior Designer				27
А	Musician				22
ARE	Photographer				22
ASI	ESL Instructor				19
А	Graphic Designer				17
AE	Broadcast Journalist				16
Al	Translator				12
А	Librarian				11
AS	Art Teacher				9
Al	Sociologist				9
ASE	English Teacher				5
ARI	Architect				4
Α	Editor	j l			0
Αl	Technical Writer	1			-3
Α	Artist	j			-4
Α	Reporter	1			-6
AIR	Medical Illustrator	1			-18

Similar results (40 and above)

You share interests with men in that occupation and probably would enjoy the work.

Midrange results (30–39)

You share some interests with men in that occupation and probably would enjoy some of the work.

Dissimilar results (29 and below)

You share few interests with men in that occupation and probably would not enjoy the work.

For more information about any of these occupations, visit 0*NET™ online at http://www.onetonline.org

PERSONAL STYLE SCALES

SECTION 4

The Personal Style Scales describe different ways of approaching people, learning, and leading, as well as your interest in taking risks and participating in teams. Personal Style Scales help you think about your preferences for factors that can be important in your career, enabling you to narrow your choices more effectively and examine your opportunities. Each scale includes descriptions at both ends of the continuum, and the score indicates your preference for one style versus the other.

Your scores on the Personal Style Scales were determined by comparing your responses to those of a combined group of working men and women.

YOUR PERSONAL STYLE SCALES PREFERENCES

- 1. You likely prefer working with people.
- 2. You seem to prefer to learn by doing and through lectures and books.
- 3. You probably prefer to lead by taking charge.
- 4. You may like taking risks.
- 5. You probably enjoy participating in teams.

Clear Scores (Below 46 and above 54) You indicated a clear preference for one style versus the other.

Midrange Scores (46–54) You indicated that some of the descriptors on both sides apply to you.

PERSONAL STYLE SCALE		CLEAR N	MIDRANGE		CLEAR	ж.		STD SCOR
Work Style	Prefers working alone; enjoys data, ideas,						Prefers working with people; enjoys helping	62
Learning Environment	Prefers practical learning environments; learns by doing; prefers short-term training to achieve a specific goal or skill		•				Prefers academic environments; learns through lectures and books; willing to spend many years in school; seeks knowledge for its own sake	54
Leadership Style	Is not comfortable taking charge of others; prefers to do the job rather than direct others; may lead by example rather than by giving directions						Is comfortable taking charge of and motivating others; prefers directing others to doing the job alone; enjoys initiating action; expresses opinions easily	60
Risk Taking	Dislikes risk taking; likes quiet activities; prefers to play it safe; makes careful decisions			*			Likes risk taking; appreciates original ideas; enjoys thrilling activities and taking chances; makes quick decisions	61
Team Orientation	Prefers accomplishing tasks independently; enjoys role as independent contributor; likes to solve problems on one's own			•			Prefers working on teams; enjoys collaborating on team goals; likes problem solving with others	57

PROFILE SUMMARY SECTION 5

YOUR HIGHEST THEMES

Enterprising, Social, Realistic

YOUR THEME CODE

ESR

YOUR TOP FIVE INTEREST AREAS

- 1. Sales (E)
- 2. Management (E)
- 3. Social Sciences (S)
- 4. Politics & Public Speaking (E)
- 5. Marketing & Advertising (E)

Areas of Least Interest

Culinary Arts (A)

Visual Arts & Design (A)

Programming & Information Systems (C)

YOUR TOP TEN STRONG OCCUPATIONS

- 1. Life Insurance Agent (E)
- 2. Buyer (EC)
- 3. Loan Officer/Counselor (E)
- 4. Operations Manager (ER)
- 5. Parks & Recreation Manager (SE)
- 6. Special Education Teacher (SEA)
- 7. Credit Manager (CE)
- 8. Realtor (E)
- 9. Top Executive, Business/Finance (E)
- 10. Florist (EAC)

Occupations of Dissimilar Interest

Physicist (IRA)

Medical Illustrator (AIR)

Mathematician (ICA)

Chemist (IR)

Reporter (A)

YOUR PERSONAL STYLE SCALES PREFERENCES

- 1. You likely prefer working with people.
- 2. You seem to prefer to learn by doing and through lectures and books.
- 3. You probably prefer to lead by taking charge.
- 4. You may like taking risks.
- 5. You probably enjoy participating in teams.

RESPONSE SUMMARY SECTION 6

This section provides a summary of your responses to the different sections of the inventory for use by your career professional.

ITEM RESPONSE PERCENTAGES						
Section Title	Strongly Like	Like	Indifferent	Distike	Strongly Dislike	
Decupations	0	32	18	37	13	
Subject Areas	2	39	1	35	17	
Activities	2	49	13	24	12	
Leisure Activities	0	33	- 11	41	15	
People	0	50	25	25	0	
Your Characteristics	0	67	22	31	0	
TOTAL PERCENTAGE	1	40	14	32	13	

Note: Dire to rounding, total percentage may not add up to 100%.

Total possible responses: 291 Your response total: 286 Itams omitted: 5 Typicality index: 23 — Combination of item responses appears consistent.





INTRODUCTION TO YOUR STRONG INTERPRETIVE REPORT

You recently took the Strong Interest Inventory® assessment, the most widely used measure of career interests in the world. The purpose of this report is to help you understand the information presented on your Strong Profile and use it to explore your career options.

Your Strong results reflect your interests. You are likely to be the most satisfied and productive with career and educational choices that incorporate what you like to do. Your career professional can help you consider your interests, along with your skills and values, to find rewarding career, educational, and leisure options.

The Strong compares your answers to those of thousands of people in the general workforce and to the interests of satisfied workers in 130 occupations. This report summarizes your general interest patterns and your similarity to workers in various career fields and jobs. Your general interest patterns point to potentially satisfying work environments; your similarity to workers suggests potentially satisfying work tasks and specific careers.

Your results are organized around six major occupational themes that describe people and the environments in which they work. These occupational themes are listed in the Six Occupational Themes box to your right.

YOUR STRONG INTERPRETIVE REPORT INCLUDES PERSONALIZED INFORMATION ON

- Your general interests (General Occupational Themes)
- Specific activities you might like to do at work and in your leisure time (Basic Interest Scales)
- Occupations suggested by your interests (Occupational Scales)
- Your preferred styles of working and learning (Personal Style Scales)

SIX OCCUPATIONAL THEMES

- · Realistic-the doers
- · Investigative—the thinkers
- Artistic—the creators
- · Social-the helpers
- Enterprising—the persuaders
- · Conventional—the organizers

YOU CAN USE THIS INFORMATION TO HELP YOU

- . Choose a career field or specific job
- . Explore educational options
- . Identify potentially satisfying work environments
- . Enrich your current work
- . Generate ideas for volunteer and leisure activities

As you read this report, always keep in mind that the Strong is an inventory of your interests. It is not a test of your abilities. If you need clarification of your results, be sure to talk them over with your career professional.

YOUR GENERAL OCCUPATIONAL THEMES

Your report begins with your results on the six General Occupational Themes. The chart below expands on the information presented on your Profile to include definitions of the Themes on which you scored highest, as well as career fields, personal descriptors, and leisure activities typically associated with those Themes. The Themes describe broad patterns of interest and can be used to help you identify satisfying work environments, the kinds of people you might enjoy working with, and what motivates you the most at work. Keep in mind that because the Themes are very broad, the descriptors may not fit you exactly.

YOUR THEME DESCRIPTIONS

YOUR THEME CODE: ESR

THEME	CODE	DEFINITION	CAREER FIELDS	PERSONAL DESCRIPTORS	LEISURE ACTIVITIES
Enterprising	E	Selling Managing Persuading	Business Politics Sales Marketing	Assertive, adventurous, energetic, talkative, self-confident	Running for public office, raising money for organizations, enjoying sports
Social	S	Helping Instructing Caregiving	Teaching Healthcare Counseling Religion	Helpful, concerned for others, humanistic, verbal, generous	Entertaining, volunteering, reading self-improvement books
Realistic	R	Building Working outdoors Mechanical interests	Agriculture Forestry Technology Skilled trades Law enforcement	Practical, reliable, rugged, persistent	Building and repairing things, hiking, camping, serving in the military reserves, driving recreational vehicles

ACTION STEP

Look over your Theme descriptors here and on your Profile and highlight any that seem like a good fit for you. Cross out any that don't appeal to you.

You did not score as high on the Themes in the chart below, but some of the descriptors may still appeal to you. Highlight any words or phrases that seem like a good fit.

OTHER THEME DESCRIPTIONS

THEME	CODE	DEFINITION	CAREER FIELDS	PERSONAL DESCRIPTORS	LEISURE ACTIVITIES
Conventional	С	Accounting Organizing Processing data	Office management Banking/accounting/ finance Government service Business education Software development	Practical, organized, systematic, accurate, afficient	Collecting things, managing family finances, participating in civic organizations, volunteering exercising
Investigative	ì	Researching Analyzing Problem solving	Research Mathematics Physical, natural, or medical science	Analytical, achievement oriented, independent, insightful	Reading, doing crossword puzzles, playing strategy games, surfing the Internet
Artistic	A	Creating or enjoying art, drama, music, writing	Writing Entertainment Commercial or fine arts Music	Creative, expressive, independent, imaginative, original	Collecting artwork, attending plays or concerts, visiting museums, painting, playing music

A CLOSER LOOK AT YOUR GENERAL OCCUPATIONAL THEMES

Most people's interests combine more than one Theme. Your highest Themes suggest career fields that might interest you the most and are your strongest career motivators—what will most excite you in your work. Examples of career fields for your highest Themes are highlighted below.

The top Themes of your Theme code are Enterprising and Social. These Themes are the ones on which we will focus in this section. Of course, you are not limited to these career fields. They are only a starting point for your exploration process.

SELECTED CAREER FIELDS

- · Human resource management
- · Nonprofit management
- . Career/life coaching
- · Training and development
- Hospitality management
- · Mediation and arbitration

ACTION STEP

Note any career fields in the list above that appeal to you.

Although your Themes have some characteristics in common, each one has unique career motivators—what will stimulate you to achieve in your career.

YOUR CAREER MOTIVATORS

YOUR HIGHEST THEME	STRONGEST CAREER MOTIVATOR	MOTIVATOR COMBINATIONS
Enterprising	Persuading and influencing	ES Persuading others of the value of something that is personally meaningful, or managing or supervising in a helping environmen
Social	Helping others	SE Helping others through influence and persuasion, or helping others in a business environment

ACTION STEPS

- 1. Consider your career motivators. How might they determine the kind of work environment that would be attractive to you or the kind of work you would like to do? How have they been present in your life up to this point?
- 2. Consider other potential careers that seem to combine persuading and influencing and helping others.

The next section of your report begins to narrow down the broad Theme categories into more specific interests.

YOUR BASIC INTERESTS

Now that you have considered your interests at the most general level, it is time to focus on specific areas of activity—things you might like to do. There are 30 Basic Interest Scales on the *Strong*.

The Basic Interest Scales in which you show the most interest are listed below. Notice that each Basic Interest is related to a particular Theme.

YOUR TOP STRONG INTEREST AREAS

BASIC INTEREST SCALE	ТНЕМЕ	TYPICAL INTERESTS AND ACTIVITIES
Sales	Enterprising	Developing new prospectsEntertaining clientsTraveling for business
Management	Enterprising	 Supervising and directing others Participating in executive leadership programs Managing a department or office
Social Sciences	Social	Learning about people and culturesStudying changes in societyTeaching and research
Politics & Public Speaking	Enterprising	Making public presentationsRunning for political officeServing on a school board
Marketing & Advertising	Enterprising	Developing advertising campaignsEvaluating profits for new productsCollecting consumer information

ACTION STEPS

- 1. Look over the interest areas above. How are they present in your life now? Do they represent your current work, school, or leisure interests? Do the activities you like cluster in the same Themes as your general interests? If they do, your interests are probably fairly focused. Try to make sure your work matches these interests. If your interest areas do not cluster, your interests may be more diverse. Think about ways you might incorporate some of them into your work and others into your leisure time.
- Look at section 2 of your Profile. In what areas do you have the least interest? Try to avoid these areas in your work. If you do have to work in areas that are not particularly interesting to you, try to engage your top interests in your leisure time.

YOUR SIMILARITY TO OCCUPATIONS

The Occupational Scales section of the *Strong* focuses your work interests even further. A high score on an Occupational Scale means your likes and dislikes are similar to those of the people who work in the occupation and who are satisfied with their jobs. Listed below are the Occupational Scales on which you scored the highest. You may enjoy the day-to-day work of these or related occupations. Click the name of the occupation to visit the O*NET database and learn more about it.

Note that each of the following occupations has a Theme code. Ask your career professional to show you how to use Theme codes to expand your list of occupations to explore. The occupations listed below are just a few of the occupations that might interest you.

YOUR TOP STRONG OCCUPATIONS

OCCUPATION	THEME CODE	TYPICAL WORK TASKS	SELECTED KNOWLEDGE, SKILLS, ABILITIES
Life Insurance Agent	E	Sell life, property, casualty, health, automotive, or other types of insurance Discuss advantages and disadvantages of various policies with potential clients	Knowledge of methods for promoting and selling products or services Knowledge of administrative and clerical procedures Skill in influencing and persuading others
Buyer	EC	Select, negotiate price for, and purchase merchandise consistent with budget, quality, quantity, and specifications Analyze buying trends, sales records, pricing, and quality of merchandise Make transportation arrangements for merchandise	Knowledge of methods for showing, promoting, and selling products or services Knowledge of processes for providing customer service, including assessing needs, meeting quality standards, and evaluating customer satisfaction
Loan Officer/ Counselor	E	 Meet with applicants to obtain information for loan applications and to answer questions about the process Analyze applicants' financial status to determine feasibility of granting loans Provide guidance to prospective applicants who have problems qualifying for traditional loans 	 Knowledge of principles and methods for showing, promoting, and selling services Skill in talking to others to convey information effectively. Skill in giving full attention to what other people are saying and taking time to understand the points being made
Operations Manager	ER	 Plan, direct, or coordinate the operations of companies or organizations Manage daily operations and plan the use of materials and human resources Monitor processes to ensure that they efficiently and effectively provide needed products and services while staying within budget 	Knowledge of management principles involved in strategic planning and coordination of people and resources Ability to establish concrete objectives and specify the actions needed to achieve them
Parks & Recreation Manager	SE	Organize, lead, and promote interest in recreational activities such as arts, crafts, sports, games, camping, and hobbies Evaluate equipment and facilities and adapt activities to meet participant needs Enforce rules and regulations of recreational facilities to ensure safety	Knowledge of processes for providing customer service, including assessing needs, meeting quality standards, and evaluating customer satisfaction Knowledge of principles and methods for teaching and instruction Skill in coordinating the work and activities of others
Special Education Teacher	SEA	Teach school subjects and daily living skills to educationally and physically handicapped students Confer with parents, administrators, and others to develop individual educational plans to promote students' educational, physical, and social development	Knowledge of methods for curriculum design, teaching, and instruction Skill in selecting and using training/instructional methods and procedures appropriate to the person Knowledge of human behavior and performance

YOUR TOP STRONG OCCUPATIONS (continued)

OCCUPATION	THEME CODE	TYPICAL WORK TASKS	SELECTED KNOWLEDGE, SKILLS, ABILITIES
Credit Manager	CE	 Direct and coordinate activities to implement policies, procedures, and practices concerning granting or extending lines of credit and loans Direct and coordinate activities such as credit investigations and collecting delinquent accounts 	 Knowledge of the financial markets, banking, and the analysis and reporting of financial data Ability to use logic and reasoning to identify the strengths and weaknesses of alternative solutions Skill in using mathematics to solve problems
Realtor	E	Rent, buy, or sell property for clients Discuss conditions of sale and draw up real estate contracts	Knowledge of methods for showing, promoting, and selling products or services Knowledge of laws and regulations governing real estate Skill in giving full attention to what other people are saying
Top Executive, Business/Finance	E	 Formulate business strategies and provide overall direction of financial organizations Confer with board members, organizational officials, and staff members to coordinate activities and resolve problems related to business and finance Appoint department heads or managers and delegate responsibilities to subordinates 	 Knowledge of strategic planning, resource allocation, and leadership Knowledge of financial markets, banking, and the analysis and reporting of financial data Ability to establish long-range objectives and specify strategies and objectives to achieve them
Florist	EAC	Cut and arrange flowers, foliage, bouquets, and wreaths Confer with customers regarding price, type of arrangement desired, and the date, time, and place of delivery Inform customers about the care, maintenance, and handling of various plants and flowers	Knowledge of horticulture Knowledge of processes for providing customer service, including meeting quality standards and evaluating customer satisfaction

ACTION STEPS

- Highlight words or phrases that appeal to you in the Typical Work Tasks column of the preceding Occupations chart. Can you fit these highlighted words or phrases together to design your own unique job?
- Refer to the last column of the chart to determine what knowledge, skills, and abilities you already possess or may need to acquire for any of the occupations that interest you.
- Visit http://www.onetonline.org/find/descriptor/browse/Interests/ to search the O*NET database by Theme code. Search for additional occupations with Theme codes that share your top Themes.

YOUR PERSONAL STYLE

Your personal style in five areas is indicated in the chart below, suggesting your unique way of approaching work and learning.

YOUR PERSONAL STYLE SCALES PREFERENCES

PERSONAL STYLE SCALE	YOUR SCORE SUGGESTS YOU SHOULD CONSIDER A JOB WHERE				
	You work more with people than with ideas, data, or things.				
Work Style	You can interact with colleagues or customers on a regular basis.				
	You don't have to spend a lot of time alone writing reports or analyzing data.				
Learning Environment	You can learn both ideas and skills.				
	• You can balance your learning between reading and listening to lectures and hands-on experience.				
	You can apply new ideas to concrete problems.				
Leadership Style	You can assume leadership for teams or projects.				
	You can be outspoken and voice your opinion.				
	You can direct others.				
Risk Taking	You have opportunities to take physical, financial, or social risks.				
	You can jump right in without a lot of planning.				
	There are plenty of new opportunities to pursue.				
Team Orientation	You can collaborate with others on team goals.				
	You can reach decisions by consensus.				
	You can share responsibility and accomplishments with others.				

ACTION STEPS

Consider your personal style in the five areas listed above. Highlight the phrases you agree with. Cross out those you don't agree with. How do your highlighted phrases relate to the Theme codes that appear elsewhere in your report? What implications do your results have for

- Working with others or alone? (Work Style, Leadership Style, Team Orientation)
- · Your approach to learning? (Learning Environment)
- . The way you go about your career search? (Risk Taking)

INTERPRETIVE REPORT SUMMARY

You have seen throughout your report that your General Occupational Themes, Basic Interests, and Occupations are all related to six personal/occupational categories: Realistic, Investigative, Artistic, Social, Enterprising, and Conventional. The following chart summarizes your personal information from these categories and suggests how each section of your *Strong* report might be represented in your life.

YOUR HIGHEST THEMES PERSONAL AND WORK ENVIRONMENT DESCRIPTORS Enterprising · Fast paced, assertive, influential · Social . Helpful, collaborative, cooperative · Realistic · Practical, hands-on, product driven SPECIFIC INTERESTS FOR WORK, LEISURE, AND LEARNING Developing new prospects Learning about people and cultures Entertaining clients · Studying changes in society Traveling for business · Teaching and research Supervising and directing others Participating in executive leadership programs Managing a department or office CAREERS THAT MIGHT BE MOST APPEALING TO YOU Life Insurance Agent Special Education Teacher. · Buyer · Credit Manager Loan Officer/Counselor Realtor Operations Manager Top Executive, Business/Finance Parks & Recreation Manager Florist HOW YOU LIKE TO WORK AND LEARN Interacting with others on a regular basis Taking risks and pursuing new opportunities A combination of practical and theoretical learning . With others, sharing responsibility and achievement Assuming leadership and directing others

NEXT STEPS

As is true for many people, your General Occupational Themes, Basic Interests, and Occupations share many characteristics. This often represents a similar focus throughout work, leisure, and academic interests. Find out as much as you can about occupations, career fields, leisure activities, and academic interests with codes similar to those of your top Themes.

ACTION STEPS

- 1. Using the summary chart on the preceding page or any of the descriptors you highlighted in this report or on your Strong Profile, create a master list of all descriptors that either describe you or appeal to you. Take this list with you to any informational or job interviews you attend. During the interview, ask questions to determine whether there are opportunities to express these interests or engage in these activities and try to determine whether there is a good fit between your interests and the job you are considering. For example, if you highlighted fast paced, assertive, influential, ask about opportunities to express this interest.
- Your Strong results can also help you during your career exploration. Your Enterprising Theme score suggests that the career planning process may at times seem too internal, requiring you to be more contemplative than you like to be. To keep yourself motivated:
 - Try to find a networking group that will expand on your own contacts and connections.
 - Talk to as many people as possible who work in occupations related to your interests.
 - · Check out your reactions with a friend or associate,
 - Visit some classes before you enroll in a career-related educational program to make sure the training is practical and action oriented.
 - . Ask a colleague to help you check out your decision if you seem to be acting too quickly.
- The booklet Where Do I Go Next? Using Your Strong Results to Manage Your Career provides worksheets to help you in your career exploration. Use this booklet and other helpful books and Web sites suggested by your career professional.

LEVELS OF SKILLS CONFIDENCE BY THEME

Your *Skills Confidence Inventory* results describe how you perceive your own capabilities in performing activities related to the same six broad areas represented by the General Occupational Themes. Keep in mind that these results may not reflect your actual abilities; the results reflect how you rate yourself. Your own rating may influence what kinds of activities you try or avoid and may determine what occupations or educational programs you consider as possibilities for exploration.

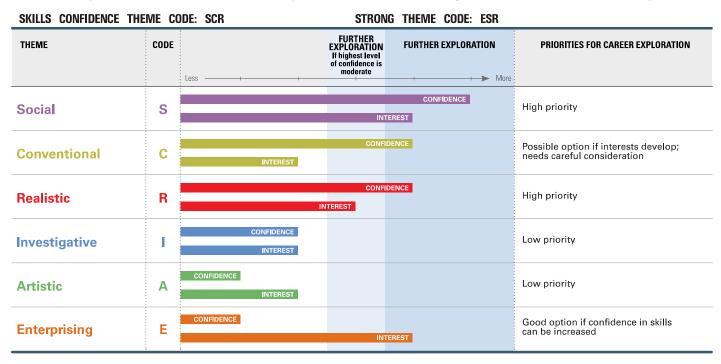
Your confidence in each of the six areas is shown below. Additionally, you will see a Skills Confidence Theme code, which summarizes the areas in which you feel most confident performing particular activities.

SKILLS CONFIDENCE THEME CODE: SCR

ТНЕМЕ	CODE	CONFIDENCE SCORE & LEVEL 1 2 3 4 5			TYPICAL SKILL AREAS
Social	S		VERY HIGH	4.6	Education, counseling, social service
Conventional	С		HIGH	3.9	Finance, computers, organization
Realistic	R		HIGH	3.6	Outdoor work, construction, repair
Investigative	I	LITTLE		2.3	Research, math, science
Artistic	Α	VERY LITTLE		1.6	Creative expression, music, design
Enterprising	E	VERY LITTLE		1.6	Sales, speaking, management

COMPARISON OF LEVELS OF SKILLS CONFIDENCE AND INTEREST

The chart below compares your skills confidence levels with your interest levels as measured by the *Strong*. Your Skills Confidence Theme code is shown above the chart, as is your *Strong* Theme code. Use this comparison of confidence and interest to help you select Themes you'd like to explore further to find satisfying career, educational, and leisure options.



Total responses out of 60: 60

See Understanding Your Results on the Skills Confidence Inventory at https://www.skillsone.com/Pdfs/SCI_Understanding.pdf for ideas on using skills confidence information in career exploration.

